

**Contact**

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<i>Contact</i> Hiroki Ozaki	<i>Address 2</i>
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**User Fields**

*Company Profile* **Media**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08 3:10 PM	Last Results - JATA World Travel Fair 2008: Met with Kaoru Takahashi who is an editor of My Country which is the best known interior design magazine in Japan. They focus on casual country American country lifestyle, fashion, furnishings, food, etc. We discussed a possible 5-7 day fam tour into rural and lake country MN. They would need three comp tickets for an editor, writer and photographer. They would trade out a full page 4 color airline ad for the tickets. EMT will approach NWA/Delta regarding this possibility. The story would be 20 pages and feature private home, cabin and possible B&B interiors, restaurants (and recipes) and descriptions of the area and things to do and see. They often will cooperate with a tour operator to build a package around the story destination. This is what took place in Walnut Grove (see below) several years ago. EMT was not involved in that project.
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**Contact**

<i>Company</i>	<b>Northwest Airlines Inc., Japan</b>	<i>Address</i>	5-12-12 Toranomom
<i>Contact</i>	Yasuko Furukawa	<i>Address 2</i>	5-chome
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		<i>ZIP Code</i>	105-0001

**User Fields**

*Company Profile* **Airline**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	10:26 AM	Last Results - JATA World Travel Fair 2008: Met with Jeff, Furukawa san and Ikenouchi san (Ike) regarding upcoming Delta/NWA merger. He was reasonably optimistic that the rather meager Delta staff (about 10 people) would be brought into the NWA offices which has a total of 100+ staff at Tokyo headquarters and Narita Airport. He is hopeful that he will become manager of the combined operation. Furukawa san will assist with comp ticketing for Konno san and his proposed MRC Country fam tour in October. She'll hand off the project to Hiroka Tananka.
Field Changed	5/29/07	3:53 PM	Last Results - Active America 2007
Note	12/18/06	3:44 PM	Sent 2007 Calendar

**Contact**

<i>Company</i> <b>Kinki Nippon Tourist Co., Ltd.</b>	<i>Address</i> Kinshicho Mark Bldg., 8F
<i>Contact</i> Isami Haneda	<i>Address 2</i> 3-4-2 Kotobashi
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**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	3:55 PM	Last Results - JATA World Travel Fair 2008: He is planning to introduce a Great Lakes 3 City tour (Chicago, Milwaukee and Twin Cities) in 2009. If successful they may expand from individual city with various add ons. Also interested in fall foliage and 2009 PGA event. They use NWA(Delta). I gave him itinerary ideas, Japanese Visitors Guide, map, & photo CD.
Field Changed	2/28/08	12:33 PM	Last Results - Japan Sales Mission 2-2008: Met with Sahara-san, Haneda-san, & Fuyama-san. Company's current themes are marathons, cruises and hiking. They specifically are pushing the Silver Market (50+) and are interested in nature, wildlife and lodge-to-lodge hiking on the Superior Hiking Trail.
Field Changed	5/22/07	12:27 PM	Last Results - Active America 2007: Need translators/interpreters for senior programs.

**Contact**

*Company* **Nihombashi Traveller's Club Co., Ltd.**

*Address* Kyoda Bldg. 6F

*Contact* Toru Nishiyama

*Address 2* 1-13-6 Nihombashi-Muromachi

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*City* Chuo-ku

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*ZIP Code* 103-0022

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*Country* **Japan**

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*Web Site*

**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed

10/6/08 2:57 PM

Last Results - JATA World Travel Fair 2008: Nishiyama san wants to create an escorted motorcoach/riverboat tour of the upper Mississippi (Memphis to Headwaters) for the senior market. He has previously done New Orleans to Memphis. This would be for 15 pax, 10-14 days. I informed him that Majestic American Lines, the parent company of the Mississippi, American and Delta Queens, has gone out of business and is selling off the boats. He will try to develop a program that combines motorcoach and excursion boat trips. I gave him basic information on Itasca State Park, Little Falls, Minneapolis, Saint Paul, Red Wing, Wabasha, & Winona. I asked Yuko Miyamoto of Meet Minneapolis to follow-up with him ASAP and to provide contact information for Kiku Enterprises and Minne International our two Japanese receptive operators.

**Contact**

*Company* **Globetrotter Travel Guidebooks**

*Address* Chikyu-do, Inc.

*Contact* Reiko Yamamoto

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*Title* Senior Editor

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*Cell Phone*

*Country* **Japan**

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*Web Site* www.arukikata.co.jp

**User Fields**

*Company Profile* **Media**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	2:17 PM	Last Results - JATA World Travel Fair 2008: Met with Reiko who informed me either she or a designated staff writer will visit MN again next year to update the various travel guides that feature the state. She expressed interest in music festivals and we discussed the Bayfront Blues, WeFest, Dylan Days and the Mpls. Jazz Fest.
Field Changed	6/25/08	3:52 PM	Last Results - Pow Wow 08: She stopped by to say hello and to inform us that the new guide will be out in late June with updated information on MN.
Note	12/18/06	3:44 PM	Sent 2007 Calendar
Field Changed	11/2/06	9:50 AM	Last Results - JATA World Travel Fair 2006
Note	9/27/06	2:02 PM	Ms Yamamoto will visit Duluth from 10/7-9/2006 to research excursion trains for the 2006/2007 Traveling by Train in North America guidebook. I've arranged all the details with Gene Shaw of Visit Duluth.
Note	6/28/06	2:30 PM	Ms.Kajima, an editor for Globe Trotter USA Travel Guidebook will be in Minneapolis July 26-28, 2006 to collect information for the next edition, 2008. She will focus on "The Arts Explosion" and "What's New." GMCVA will host. I'll meet with her and provide a packet of MN info. She is also doing story on the Empire Builder.

**Contact**

<i>Company</i> <b>Northwest Airlines Inc., Japan</b>	<i>Address</i> 5-12-12 Toranomom
<i>Contact</i> Jeffrey S. Bernier	<i>Address 2</i> 5-chome
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**User Fields**

*Company Profile* **Airline**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	10:26 AM	Last Results - JATA World Travel Fair 2008: Met with Jeff, Furukawa san and Ikenouchi san (Ike) regarding upcoming Delta/NWA merger. He was reasonably optimistic that the rather meager Delta staff (about 10 people) would be brought into the NWA offices which has a total of 100+ staff at Tokyo headquarters and Narita Airport. He is hopeful that he will become manager of the combined operation.
Note	7/2/07	3:56 PM	Mokudai-san, NWA-Japan Chairman, reported that Jeff has been promoted from Director of Sales to Managing Director with both sales and media relations responsibility.
Field Changed	6/4/07	3:58 PM	Last Results - Active America 2007: Jeff attended and addressed Active America Minnesota. He subsequently communicated that it was one of the most successful AATS events ever.
Note	12/18/06	3:44 PM	Sent 2007 Calendar
Note	8/17/06	10:50 AM	Jeff & I agreed in principle to a barter arrangement visa vis back cover ad in JVG for comp tickets. Details to be worked out.

**Contact**

<i>Company</i>	<b>R&amp;C Tours Co., Ltd.</b>	<i>Address</i>	Koga Bldg.
<i>Contact</i>	Hiroshi Murakami	<i>Address 2</i>	3-18-11 Hatchobori
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<i>Phone</i>	[81] 3-3297-3354	<i>City</i>	Chuo-ku
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**User Fields**

<i>Company Profile</i>	<b>Tour Operator</b>
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**Notes/History**

	<i>Date Range:</i>		
	11/21/2005 - 11/21/2008		
Field Changed	10/6/08	4:00 PM	Last Results - JATA World Travel Fair 2008: Now pursuing FIT fly-drive with MSP as gateway. Selling airline ticket (NWA), first night accommodation and rental car (which Kuki Enterprises arranges). They do not have a hotel contract so accommodations are expensive.
Field Changed	6/25/08	3:46 PM	Last Results - Pow Wow 08: NWA World Vacations now carries both a 5 or 6 day Minneapolis package (utilizing the Normandy and the Hilton Mpls) and a 6 day Minneapolis/New York package combining shopping, sightseeing, cultural activities and more. These packages are available from April thru Sept. Awaiting word as to future of NWA World Vacations in light of merger with Delta. Will it remain the same? Will it be dropped? Will it evolve into Delta World Vacations?
Field Changed	2/28/08	1:26 PM	Last Results - Japan Sales Mission 2-2008: Met with Yoshihiro Negoro, Jin Shibota, Hiroshi Murakami and Shuji Yokomura. R&C currently has a 3 day air and hotel package on their website starting at \$1000, using downtown Mpls properties - Hilton, Hyatt and Best Western. Traffic is driven to the website via twice monthly e-newsletter. Primary target is seniors. They dropped fly drive due to bad sales from 2006 onward.
Field Changed	6/4/07	1:39 PM	Last Results - Active America 2007: Has Fly-Drive on website - air, hotel & rental car (Alamo). Looking to expand add ons such as nature and soft adventure outside of Minneapolis/Saint Paul.
Note	1/31/06	1:22 PM	JTB purchased R&C to strengthen their presence in the south pacific and Hawaii where R&C had an aggressive sales force. R&C Tours name will remain as a JTB subsidiary. No word yet on personnel changes or branch closings. R & C Tours' World Vacation online MN "Fly & Stay" package sold about 20 packages in 2005.
Note	12/12/05	10:24 AM	JTB acquired R&C and will make it a wholly owned subsidiary effective 1/30/06. Future of the World Vacations brand is very much in play as JTB also uses the name.

**Contact**

<i>Company</i>	<b>Ism Inc.</b>	<i>Address</i>	Futaba-Kudan Bldg., 2F
<i>Contact</i>	Takeo Matsuda	<i>Address 2</i>	3-4-5 Kudanminami
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<i>E-mail Address</i>	matsuda@ism-inc.jp	<i>Web Site</i>	www.ism-inc.jp
		<i>ZIP Code</i>	102-0074

**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	3:11 PM	Last Results - JATA World Travel Fair 2008: Met with Matsuda san and Ippei Kurakami, also of the sales department. Company specializes in motorcoach tours for the senior market. They are planning to develop a companion northern trans-America tour to go with the current southern trans-America tour. It will be a \$6,000, 14 day, history tour from LA to NYC with possible stop in MN. They are also contemplating a multi-state tour using MSP as the gateway. This would be between May and September. They would use Best Western and Holiday Inn properties. I gave them our Japanese Visitors Guide and told them of Pipestone, Walnut Grove, New Ulm, as well as the Twin Cities.
Note	1/4/08	3:20 PM	Company uses America Tour System (Ike Ogura's company) in L.A. as their receptive. They create tours for themselves, as well at JTB and Club Tourism.

**Contact**

<i>Company</i>	<b>TJK Laboratory</b>	<i>Address</i>	#504, 3-11-17
<i>Contact</i>	Mars Masanari Matsui	<i>Address 2</i>	Shin Ohashi
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<i>Phone</i>	[81] 3-3634-8998	<i>City</i>	Koutou-ku
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		<i>ZIP Code</i>	135-0007

**User Fields**

*Company Profile* **Media**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed 10/6/08 2:50 PM Last Results - JATA World Travel Fair 2008: Matsui san is still interested in getting story idea built around Indian casinos, casino/golf resorts and fine dining.

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**Contact**

*Company* **Plans, Ltd.**

*Address* #201 Kamako Bldg.

*Contact* Takashi Toshida

*Address 2* 1-8-9 Ohgi-gaya

*Title* President

*Address 3*

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*Ext.*

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*Country* **Japan**

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*Web Site* www.plans.jp

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**User Fields**

*Company Profile* **Media**

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**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed

11/21/08 11:50 AM

Last Results - JATA World Travel Fair 2008: Yoshida san once wrote a guide book on seeing the U.S. by car. He now wants to update it to the website www.drives.jp . He may contact me if this projects moves forward.

**Contact**

*Company* **Globetrotter Travel Guidebooks**  
*Contact* Toshiharu Nishikawa  
*Title* President  
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*Fax* [81] 3-3584-4181  
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*Address* Diamond Big Co., Ltd.  
*Address 2* Sanyo-Akasaka Bldg. 3F  
*Address 3* 3-5-2 Akasaka  
*City* Minato-ku  
*State/Prov.* Tokyo *ZIP Code* 107-0052  
*Country* **Japan**  
*Web Site* www.arukikata.co.jp

**User Fields**

*Company Profile* **Media**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	2:21 PM	Last Results - JATA World Travel Fair 2008: Toshi san stopped by the booth to make arrangements for subsequent dinner meeting. At dinner we discussed his plans to write a history of Globetrotter Travel Guidebooks for publication in 2009 on the 40th anniversary of his first guidebook. He patterned his initial book after an Arthur Frommer "Europe of \$5 a Day" he saw many American students using during his own European adventure during the summer of 1969. He is searching for an original copy from that era to refer to in his company history. I promised to aide him in finding one.
Field Changed	6/25/08	3:52 PM	Last Results - Pow Wow 08: Nishikawa-san stopped by to say hello. I invited him to join our table for lunch. He said this may be his last Pow Wow as he is stepping back from running the company. We agreed to meet again in Tokyo during JATA-WTF.
Field Changed	4/30/07	10:26 AM	Last Results - Pow Wow 07: Continues his interest in MN and is seeking news and information updates. EMT and partners are advertising again in the 2007-2008 edition of his USA guide book.
E-mail Sent	4/2/07	1:05 PM	Subject: Pow Wow in Anaeim and more
Note	12/18/06	3:44 PM	Sent 2007 Calendar

**Contact**

*Company* **Globetrotter Travel Guidebooks**

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*Contact* Yukihiro Momiyama

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*Web Site*

**User Fields**

*Company Profile* **Media**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed

10/6/08 2:33 PM

Last Results - JATA World Travel Fair 2008: Met with Momiyama san and Ms Yuka Takahashi and Hirohito Sugiyama. We discussed the upcoming various guidebooks - USA, Attractive Cities in the USA, Themed Destinations USA, etc. they are always looking for updates and what new items. I gave them press releases on the Wolf, Bear and Eagle Wildlife Centers, and Grizzly Coast at MN Zoo.

**Contact**

*Company* **Globetrotter Travel Guidebooks**

*Address* Diamond Big Co., Ltd.

*Contact* Satoshi Handa

*Address 2* Sanyo-Akasaka Bldg. 3F

*Title* Producer

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*Phone* [81] 3-3560-2113 *Ext.*

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*State/Prov.* Tokyo

*ZIP Code* 107-0052

*Cell Phone*

*Country* **Japan**

*E-mail Address* hand@arukikata.co.jp

*Web Site* www.arukikata.co.jp

**User Fields**

*Company Profile* **Media**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	2:39 PM	Last Results - JATA World Travel Fair 2008: Met with Handa san who reported the USA guidebook had been published. He'll send copies to Yuko Miyamoto of Meet Minneapolis.
Field Changed	6/25/08	3:52 PM	Last Results - Pow Wow 08: Yuge-san (Takahisa Yuge) will change positions within company. His replacement in his current position of ad sales for the USA Guide is Satoshi Handa. Yuge-san will start new publication (see separate record). Handa will be future contact.
Note	12/18/06	3:44 PM	Sent 2007 Calendar
Note	6/28/06	2:37 PM	Requested copies of new guide.
E-mail Sent	6/27/06	2:19 PM	Subject: New Globe-Trotter SUA Guidebook
Field Changed	5/16/06	2:35 PM	Last Results - Pow Wow 06: Met with Mr Yuge to discuss the next edition of the USA guidebook. He and Yuko Miyamoto, GMCVA are finalizing the co-op Minnesota ad.

**Contact**

<i>Company</i> <b>R&amp;C Tours Co., Ltd.</b>	<i>Address</i> Koga Bldg.
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<i>E-mail Address</i> uehara@rctours.co.jp	<i>Web Site</i> www.nw-world.com

**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	9:51 AM	Last Results - JATA World Travel Fair 2008: Uehara san stopped by the booth to say hello and to introduce some new junior staff members.
Note	4/18/08	3:31 PM	NWA World Vacations now carries both a 5 or 6 day Minneapolis package (utilizing the Normandy and the Hilton Mpls) and a 6 day Minneapolis/New York package combining shopping, sightseeing, cultural activities and more. These packages are available from April thru Sept.
Note	1/31/06	1:22 PM	JTB purchased R&C to strengthen their presence in the south pacific and Hawaii where R&C had an aggressive sales force. R&C Tours name will remain as a JTB subsidiary. No word yet on personnel changes or branch closings. R & C Tours' World Vacation online MN "Fly & Stay" package sold about 20 packages in 2005.
Note	12/12/05	10:24 AM	JTB acquired R&C and will make it a wholly owned subsidiary effective 1/30/06. Future of the World Vacations brand is very much in play as JTB also uses the name.

Paul V. Sherburne , International Marketing Manager  
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**Contact**

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*Contact* Yasuhito Suehiro

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*Web Site* www.gyb.do.jp

**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed

11/21/08 9:54 AM

Last Results - JATA World Travel Fair 2008: Suehiro san has, I believe, replaced Yukari Nobumoto as Manager of the Sales Department. He wants to do a Mississippi River motorcoach/cruise ship package. I informed him that Majestic American Lines, the parent company of the Mississippi, American and Delta Queens, has gone out of business and is selling off the boats. I gave him basic information on Itasca State Park, Little Falls, Minneapolis, Saint Paul, Red Wing, Wabasha, & Winona. Despite the company name he is pushing this tour to the high income, senior market. He will try to develop a program that combines motorcoach and excursion boat trips as the former 7 day river cruise option was too long for his clients.

**Contact**

<i>Company</i> <b>Nippon Express Co., Ltd</b>	<i>Address</i> Nittsu Honsha Bldg. 19F
<i>Contact</i> Takehiko Asaka	<i>Address 2</i> 9-3, 1 chome
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<i>Fax</i> [81] 3-6251-6376	<i>State/Prov.</i> Tokyo <i>ZIP Code</i> 105-8322
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**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08 10:35 AM	Last Results - JATA World Travel Fair 2008: Met with Asaka san and Shinichi Nakajima and Toru Shimotsu (see separate records). They are interested in multi-state tours in the Great Lakes and Mississippi River Country regions, particularly the states of MN, WI, IL, & IN. They would use NWA (Narita to DTW) as the Great Lakes gateway and MSP as the MRC gateway. They do numerous study tours and convention travel with add ons. They are currently working with Meet Minneapolis on a 2009 tour to Target and Super Valu headquarters. In July, 2009 they will send 60 pax to a medical convention and are developing three add ons for all 60 participants - 20 to each of three destinations. They will consider the Twin Cities/MN for this. There will most likely be an ecological theme so visiting one or more of the Wolf, Bear and Eagle Wildlife Center would be possible. They are also proposing to Nigata Prefecture an agricultural tour with a corn/ethanol/bio mass focus. They will consider MN for this. Fall foliage and MOA shopping breaks are other possibilities.
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**Contact**

<i>Company</i>	<b>R&amp;C Tours Co., Ltd.</b>	<i>Address</i>	Koga Bldg.
<i>Contact</i>	Naoki Hayashi	<i>Address 2</i>	3-18-11 Hatchobori
<i>Title</i>		<i>Address 3</i>	
<i>Phone</i>	[81] 3-3297-3354	<i>City</i>	Chuo-ku
<i>Fax</i>	[81] 3-3297-3323	<i>State/Prov.</i>	Tokyo
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		<i>ZIP Code</i>	104-0032

**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	9:37 AM	Last Results - JATA World Travel Fair 2008: I met with both Hayashi san and Jin Shibota. They couldn't give me numbers on the two Minneapolis packages because they are Osaka products!! They told me it is possible to add MN travel news to their e-newsletters at no cost. Materials should be sent to Shibota-san at shibota@rctours.co.jp .
Note	4/18/08	3:31 PM	NWA World Vacations now carries both a 5 or 6 day Minneapolis package (utilizing the Normandy and the Hilton Mpls) and a 6 day New York/Minneapolis package combining shopping, sightseeing, cultural activities and more. The NYC/Mpls. packages are available from April thru Sept. and are, oddly, a product of the Osaka office even though they pass thru Narita on their way to MSP. It is possible to add up to two additional days in MSP. The Tokyo office does not have these programs in their catalog but does promote them on the website and via their biweekly e-newsletter.
Field Changed	4/30/07	4:31 PM	Last Results - Pow Wow 07: Despite being the official NWA/MLT World Vacations rep firm in Japan, R&C does not currently have any MN product. They 'will try' to get MN back in for '08 with a Twin Cities City Break product. They use Mark Travel, Tourco, AlliedTPro and ATI as receptives.

**Contact**

<i>Company</i> <b>Nikko Travel</b>	<i>Address</i> Yaesu Dai Bldg. 2f
<i>Contact</i> Yuki Uchijima	<i>Address 2</i> 1-1-1 , Kyobashi Chuo-ku
<i>Title</i>	<i>Address 3</i>
<i>Phone</i> [81] 3-3276-0111 <i>Ext.</i>	<i>City</i>
<i>Fax</i> [81] 3-3276-0141	<i>State/Prov.</i> Tokyo <i>ZIP Code</i> 104-0031
<i>Cell Phone</i>	<i>Country</i> <b>Japan</b>
<i>E-mail Address</i> y-Uchijima@nikkotravel.co.jp	<i>Web Site</i> www.nikkotravel.co.jp

**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08 10:17 AM	Last Results - JATA World Travel Fair 2008: Met with Yosuke Matsubara (y-matsubara@nikkotravel.co.jp) and Akihiro Murakami (a-murakami@nikkotravel.co.jp), both of the Planning Division, regarding possible senior motorcoach tours of the Great Lakes/Mississippi River regions. They expressed interest in fall foliage tours and Mississippi River cruises. I had to give them the bad news that Majestic American Lines, the parent company of the Mississippi, American and Delta Queens, has gone out of business and is selling off the boats. They will try to develop a program that combines motorcoach and excursion boat trips. I gave them basic information on Itasca State Park, Little Falls, Minneapolis, Saint Paul, Red Wing, Wabasha, & Winona.
Field Changed	4/30/07 10:19 AM	Last Results - Pow Wow 07: He develops group motorcoach packages for seniors. Interested in the Great Lakes region and upper Mississippi River for fall foliage tours. Tour can be 7 - 14 days but shorter is better. He is investigating inclusion of excursion boat outings - day trips or overnight. Gave him the MN JVG and the MRC JVG and Marjorie Dewey's contact info.

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**Contact**

<i>Company</i> <b>CMK Travel</b>	<i>Address</i> Shinsuda-cho Bldg. 9F
<i>Contact</i> Masao Kuroyama	<i>Address 2</i> 1-5-4 Kanda-sudacho
<i>Title</i> Managing Director	<i>Address 3</i>
<i>Phone</i> [81] 3-5298-8291 <i>Ext.</i>	<i>City</i> Chiyoda-ku
<i>Fax</i> [81] 3-5298-8292	<i>State/Prov.</i> Tokyo <i>ZIP Code</i> 101-0041
<i>Cell Phone</i>	<i>Country</i> <b>Japan</b>
<i>E-mail Address</i> kurayama.cmk@dream.com	<i>Web Site</i> www.cmktr.jp

**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	11/20/08	3:27 PM	Last Results - JATA World Travel Fair 2008: Kurayama san wants to develop an FIT fly-drive Mississippi River tour for 2009. He is seeking specific information on entire length of the river. I gave him our Japanese Visitors Guide, map, photo CD, & itinerary suggestions. Marketing will be done online utilizing a new website being created by Nobuhisa Maruoka (see below).
Field Changed	6/4/07	10:29 AM	Last Results - Active America 2007: Specializes in FIT's on the West Coast and into the Rockies, particularly National Parks. Nobuhisa Maruoka is interested in expanding into the Great Lakes and Mississippi River regions. Has some Amtrak tours so Empire Builder would be a natural. Does most of his marketing through the website. Nobuhisa Maruoka also is a partner with Jun Mokudai's company Link-USA.jp where he is VP of Marketing & Planning. See separate contact record.

**Contact**

<i>Company</i>	<b>KJ Enterprises</b>	<i>Address</i>	Link-USA.jp
<i>Contact</i>	Nobuhisa Maruoka	<i>Address 2</i>	Shinsuda-cho Bldg. 9F
<i>Title</i>	Vice President	<i>Address 3</i>	4-16-16 Ota-ku
<i>Phone</i>	[81] 3-3722-3918	<i>City</i>	
<i>Fax</i>	[81] 3-3722-3918	<i>State/Prov.</i>	Tokyo
<i>Cell Phone</i>	[81] 90-4123-7458	<i>Country</i>	<b>Japan</b>
<i>E-mail Address</i>	maruoka@link-usa.jp	<i>Web Site</i>	www.link-usa.jp
		<i>ZIP Code</i>	145-0071

**User Fields**

*Company Profile* **Marketing**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	2:41 PM	Last Results - JATA World Travel Fair 2008: Maruoka san is planning to visit the MRC region, specifically Memphis in October to do research for Link-USA. He may overnight in the Twin Cities. If so, he'll contact me to arrange accommodations and to set up a meeting with local Japan marketing partners.
Field Changed	2/28/08	9:23 AM	Last Results - Japan Sales Mission 2-2008: Maruoka-san used to be with Jet Life. He still operates CMK Travel which does Amtrak tours. He is developing one now utilizing the Empire Builder from Seattle/Portland to the Twin Cities.
Field Changed	6/29/07	10:42 AM	Last Results - Active America 2007: Jun Mokudai, Chairman for NWA-Japan, launched this website in April 2007 with two MN pages; one is for Mall of America, the other is a Minnesota page. NWA-Japan supports this project as it promotes information about and interest in NWA gateway cities. There were approximately 20 sponsors at launch, including MOA, Meet Minneapolis may sign on shortly. Kanae Mokudai (Jun's wife) is the President of KJ Enterprises and Link-USA.jp is one of her business projects. Maruoka-san is the Director, Sales & Marketing of Link-USA. Noriko Stout is the Project Coordinator. Mokudai-san is advisor to KJ and Link-USA. As the site grows, they are planning to feature more Fly & Drive programs in MN, and add MLB, NFL, NHL, NBA plus music and entertainment listings and much more. The goal is to generate more than 10,000 page viewers/day for the first 6 months. Ultimately, at year end they hope to have 20,000 page viewers/day.

**Contact**

*Company* **Globetrotter Travel Guidebooks**

*Address* Diamond Big Co., Ltd.

*Contact* Takahisa Yuge

*Address 2* Sanyo-Akasaka Bldg. 3F

*Title*

*Address 3* 3-5-2 Akasaka

*Phone* [81] 3-3560-2113 *Ext.*

*City* Minato-ku

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*State/Prov.* Tokyo

*ZIP Code* 107-0052

*Cell Phone*

*Country* **Japan**

*E-mail Address* yuge@arukikata.co.jp

*Web Site* www.arukikata.co.jp

**User Fields**

*Company Profile*

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	2:13 PM	Last Results - JATA World Travel Fair 2008: Yuge san stopped by to say hello and to discuss the new magazine project. It is still slated for a debut in 2009. He hasn't committed to any specific MN destination or magazine issue for MN content. He'll follow-up later on. I gave him a photobook book on history of baseball in America.
Field Changed	6/25/08	3:56 PM	Last Results - Pow Wow 08: Yuge-san has taken new position within the company with a startup magazine highlighting unique travel destinations worldwide. He'll get information to me regarding EMT possibilities. He is particularly interested in the North Shore. We agreed to meet during JATA-WTF in Tokyo.
Field Changed	5/16/06	2:35 PM	Last Results - Pow Wow 06: Met with Mr Yuge to discuss the next edition of the USA guidebook. He and Yuko Miyamoto, GMCVA are finalizing the co-op Minnesota ad.

**Contact**

*Company* **Wing Aviation Press Co., Ltd.**

*Address* 3F, Akasaka-Yoko Bldg.

*Contact* Yoshiro Ishihara

*Address 2* 8-6, Akasaka 4-chome

*Title* Editor-in-Chief

*Address 3*

*Phone* [81] 3-3796-6646 *Ext.*

*City* Minato-ku

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*State/Prov.* Tokyo

*ZIP Code* 107-0052

*Cell Phone*

*Country* **Japan**

*E-mail Address* ishihara@jwing.com

*Web Site* www.jwing.com

**User Fields**

*Company Profile*

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	2:52 PM	Last Results - JATA World Travel Fair 2008: Ishihara san stopped by the booth to say hello. He introduced reporter Miyuki Seguchi (seguchi@jwing.com).
Field Changed	7/9/08	11:02 AM	Last Results - Pow Wow 08: He met with John Edman and Cheryl Offerman at the Media Marketplace. Once again Wing will produce a special pre-JATA issue on fly-drives in the US. Buying a 1 page ad get a complimentary 1 page editorial focusing on Fly-Drives. They will produce 20,000+ overruns for distribution at VUSA educational seminars and at JATA. He asked to be put on EMT's e-newsletter.
Field Changed	2/28/08	2:55 PM	Last Results - Japan Sales Mission 2-2008: Yoshiro Ishihara, Corporate Officer and Editor in Chief, attended Tokyo Seminar. He had a group photo taken with Mokudai-san, Doug Killian and me for possible inclusion with article to appear in future issue of Wing Travel or Wing Weekly & Daily, all Japanese language publications/e-newsletters. Company also publishes J-Wing Travel Weekly and Wing Newsletter both in English.

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**Contact**

<i>Company</i>	<b>Alpine Tour Service Co., Ltd.</b>	<i>Address</i>	
<i>Contact</i>	Satoshi Kurakawa	<i>Address 2</i>	
<i>Title</i>	President	<i>Address 3</i>	
<i>Phone</i>	[81] 3-3503-1911	<i>City</i>	
	<i>Ext.</i>		
<i>Fax</i>		<i>State/Prov.</i>	Tokyo
<i>Cell Phone</i>		<i>Country</i>	<b>Japan</b>
<i>E-mail Address</i>	kurakawa@alpine-tour.com	<i>Web Site</i>	www.alpine-tour.com
		<i>ZIP Code</i>	

**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed 10/6/08 3:35 PM Last Results - JATA World Travel Fair 2008: Company does hiking tours throughout the world. Interested in the Superior Hiking Trail. I gave him our Japanese Visitors Guide, map, photo CD, & general information about lodge-to-lodge hiking on the SHT.

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**Contact**

*Company* **International Student Network Japan Inc.**

*Address* Shinjuku Park Tower N30F

*Contact* Tetsuo Takano

*Address 2* 3-7-1 Nishi-Shinjuku

*Title* CEO

*Address 3*

*Phone* [81] 3-5326-3045 *Ext.*

*City* Shinjuku-ku

*Fax* [81] 3-5326-3001

*State/Prov.* Tokyo

*ZIP Code* 163-1030

*Cell Phone* [81] 80-6528-8644

*Country* **Japan**

*E-mail Address* info@isn-j.com

*Web Site* www.isn-j.com

**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed

10/6/08

3:42 PM

Last Results - JATA World Travel Fair 2008: Wants to start youth golf instructional program utilizing MN golf resorts and instructors. I gave him our Japanese Visitors Guide, golf directory, map, photo CD.

**Contact**

<i>Company</i> <b>JTB</b>	<i>Address</i> Myogadanieki MF Bldg., 3F
<i>Contact</i> Nae Nishimura	<i>Address 2</i> 4-6-15, Kohinata
<i>Title</i> Canada/USA Planning	<i>Address 3</i>
<i>Phone</i> [81] 3-6902-5563 <i>Ext.</i>	<i>City</i> Bunkyo-ku
<i>Fax</i> [81] 3-6902-5580	<i>State/Prov.</i> Tokyo <i>ZIP Code</i> 112-0006
<i>Cell Phone</i>	<i>Country</i> <b>Japan</b>
<i>E-mail Address</i> n_nishimura703@jtb.jp	<i>Web Site</i> www.jtb.jp

**User Fields**

*Company Profile* **Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	3:50 PM	Last Results - JATA World Travel Fair 2008: She is not familiar with the Mississippi River area, particularly the upper river. She wants to introduce it but is nervous about consumers lack of awareness. Her division markets to high end, seniors with escorted motorcoach tours. They use Reve International and ism as receptive operators.
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**Contact**

<i>Company</i>	<b>Esprit Golf, Inc.</b>	<i>Address</i>	Yashima Bldg., 3F
<i>Contact</i>	Masako Takei	<i>Address 2</i>	1-2-4 Shimoishihara
<i>Title</i>	President & CEO	<i>Address 3</i>	
<i>Phone</i>	[81] 42-439-5411	<i>City</i>	Chofu-shi
<i>Fax</i>	[81] 42-499-5431	<i>State/Prov.</i>	Tokyo
<i>Cell Phone</i>	[81] 80-3518-0013	<i>Country</i>	<b>Japan</b>
<i>E-mail Address</i>	matkei@espritgolf.net	<i>Web Site</i>	www.espritgolf.net
		<i>ZIP Code</i>	182-0034

**User Fields**

*Company Profile* **Golf Tour Operator**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08 10:08 AM	Last Results - JATA World Travel Fair 2008: Ms Takei stopped by the booth to introduce herself and her company which specializes in golf tours worldwide. To date she has focused on the leading and more prestigious courses but is now exploring other options. I gave the EMGA golf directory and discussed various course options in MN. She follow-up if interested.
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JATA-WORLD TRADE FAIR 2008

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**Contact**

<i>Company</i>		<i>Address</i>	
<i>Contact</i>	Tomoko Matsuda	<i>Address 2</i>	
<i>Title</i>	Freelance Writer	<i>Address 3</i>	
<i>Phone</i>	[81] 3-3541-3982	<i>City</i>	
<i>Fax</i>		<i>State/Prov.</i>	<i>ZIP Code</i>
<i>Cell Phone</i>	[81] 90-2202-0550	<i>Country</i>	<b>Japan</b>
<i>E-mail Address</i>	kissmequick@nifty.com	<i>Web Site</i>	

**User Fields**

*Company Profile* **Media**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed 10/6/08 1:44 PM Last Results - JATA World Travel Fair 2008: Matsuda san is a member of the Japan Travel Writer's Organization (J-TWO). She works with photographer Yuki Iijima and videographer Atsushi Furusaki to produce still and video travel stories. They are looking for ideas and images to work with. I gave her the EMT photo CD, and will follow-up with both the B-roll DVD and the My Favorite MN DVD.

**Contact**

<i>Company</i>		<i>Address</i>	Galerie Salon de Fleur
<i>Contact</i>	Yasuko Hashizume	<i>Address 2</i>	5-7-25, Minami, Aoyama
<i>Title</i>	Freelance Photographer	<i>Address 3</i>	
<i>Phone</i>	[81] 3-5485-8748	<i>City</i>	Minato-ku
<i>Fax</i>		<i>State/Prov.</i>	Tokyo
<i>Cell Phone</i>		<i>Country</i>	Japan
<i>E-mail Address</i>	jessica.la.fleur@mac.dom	<i>Web Site</i>	
		<i>ZIP Code</i>	107-0062

**User Fields**

*Company Profile* **Media**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	1:56 PM	Last Results - JATA World Travel Fair 2008: I provided Jessica with EMT's Japanese Visitors Guides, photo CD's, posters and EMGA gofi directories for display and distribution at a photo exhibit of her fam tour to MN. The exhibit and grand opening event will be at her gallery next week!
Note	6/2/08	1:57 PM	Ms Yasuko Hashizume, who goes by Jessica, will be on a several day fam tour of the Twin Cities in mid-June. The fam is being organized by Yuko Miyamoto of Meet Minneapolis. EMT will host her on a one day side trip to Red Wing and Wabasha. Jessica is a board member of the Japan Travel Writers Organization (JTWO) and chair person of the America Planning Group. She has a BA from Gakushuin University in Tokyo and an MFA from Maryland Institute. She is the owner of an art gallery " Salon de Fleur" in Tokyo since 1991 at which she hold frequent travel related shows for artists and photographers, including some of her own. She has published several travel books. The Japan Travel Writers' Organization (pronounced as J-two) was organized in September 1973, as a friendship arena among travel writers, travel-related authors, editors, photographers, broadcasters, translators, academic researchers, travel agents and public relations persons in the travel trade. The purpose of the organization is to exchange information among the members and thus help promote the correct, current and useful info on tourism. industry.

JATA-WORLD TRADE FAIR 2008

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---

**Contact**

<i>Company</i>		<i>Address</i>	Room 803, 2-14-13 Shinbaura
<i>Contact</i>	Takuro Hamada	<i>Address 2</i>	
<i>Title</i>	Freelance Writer	<i>Address 3</i>	
<i>Phone</i>	[81] 3-3453-7080	<i>City</i>	Minato-ku
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<i>Cell Phone</i>		<i>Country</i>	<b>Japan</b>
<i>E-mail Address</i>	qq6626wz9@world.ocn.ne.jp	<i>Web Site</i>	
		<i>ZIP Code</i>	108-0023

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**User Fields**

*Company Profile* **Media**

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**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	2:46 PM	Last Results - JATA World Travel Fair 2008: Hamada san write primarily about motoring. He is looking for interesting fly-drive destinations to pitch to travel, travel trade and consumer publications. I gave him the MN Scenic Byways guide and discussed specifically the Great River Road and the North Shore Scenic Drive.
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**Contact**

<i>Company</i>	<b>Legends Press</b>	<i>Address</i>	The Green House
<i>Contact</i>	Noriko Honma	<i>Address 2</i>	2-14-9, Aobadai
<i>Title</i>	PR & Creative Legend	<i>Address 3</i>	
<i>Phone</i>		<i>City</i>	Meguro-ku
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<i>Cell Phone</i>	[81] 90-3682-1187	<i>ZIP Code</i>	153-0042
<i>E-mail Address</i>	noriko.honma@legendsofskandinavia.com	<i>Country</i>	<b>Japan</b>
		<i>Web Site</i>	www.legendsofskandinavia.com

**User Fields**

*Company Profile* **Media**

**Notes/History**

*Date Range:* 11/21/2005 - 11/21/2008

Field Changed	10/6/08	3:03 PM	Last Results - JATA World Travel Fair 2008: Legends Press is Honma san's company which utilizes Scandinavian design, style, images, etc. to enhance presentations, publications, events, etc. He has done work for Seven Seas magazine, Elle (Japanese version) and others. He is also interested in wildlife photography and images. He is intrigued by Minnesota's Scandinavian heritage and possible use of MN images in his work.
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